FlowSoft

Connect. Optimize. Grow.

ERPNEXT · EXPLAINED

# One system for your whole trading business

What ERPNext is, what it does for traders and distributors, and how FlowSoft sets it up.

FlowSoft · ERPNext implementation, consulting and support · www.flowsoftme.com

# A complete business system, open source

ERPNext is a complete ERP built by Frappe Technologies on the open-source Frappe Framework. Companies around the world use it to run sales, purchasing, stock and accounts in one place.

**Because it is open source, you own your data and any ERPNext partner can support it.**

## Open source

GPL v3 licence: no fee per user

## Web-based

Works in any browser, on any device

## Arabic ready

Arabic screens, right-to-left print

## Your hosting

Cloud, your server, or your office

MODULES

# Everything a trader runs, in one place

### Selling

Quotations, orders, invoices, sales reps

### Buying

Supplier quotes, purchase orders, receipts

### Stock

Warehouses, batches, serial numbers

### Accounting

Ledgers, VAT, bank, currencies

### Point of sale

Fast checkout for shops and branches

### CRM

Leads, opportunities, follow-ups

### Reports

Dashboards and ready reports

### HR and payroll

Optional Frappe HR app

HOW IT WORKS

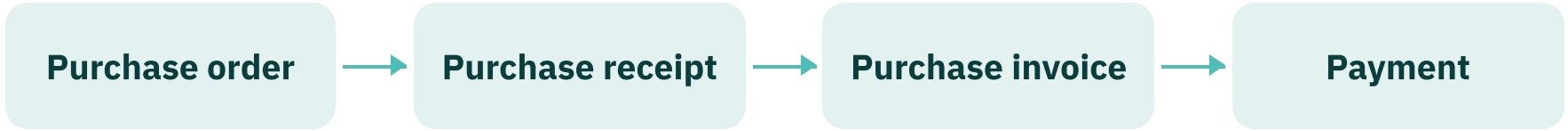
# One document leads to the next

No re-typing: each step creates the next one, and stock and accounts update themselves.

## SELLING




## BUYING




**Automatic:** delivery notes and receipts move stock, invoices post to the accounts, and payments update what customers owe you and what you owe suppliers.

FOR OWNERS

# Answers in seconds, not at month-end

### Stock in every warehouse

Live quantities and value, by item and branch

### Profit by branch and item

See what really makes money

### Who owes you

Receivables by customer and age

### Price lists

Prices per customer group or branch

### Reorder alerts

Know before an item runs out

### Control

Permissions by role, approvals, full history

# Ready for the rules in the Middle East

## Egypt

- VAT set-up and tax reports
- ETA e-invoice and e-receipt through add-on apps
- EGP, with USD and other currencies

## The Gulf

- Saudi ZATCA e-invoicing (Fatoora) through add-on apps
- VAT for Saudi Arabia and the UAE
- SAR, AED, KWD and multi-currency

*Requirements change by phase. FlowSoft checks the current ETA or ZATCA rules for your company before go-live.*

COMPARED

# How ERPNext compares

For a 10–100 person trading company, the biggest difference is the total cost over the years.

| | ERPNext | Odoo | SAP Business One | Excel |
|---|---|---|---|---|
| **Licence cost** | **Free (open source)** | Community free; Enterprise per user | Per-user licences | Free, but manual |
| **Arabic** | **Yes** | Yes | Yes | Partly |
| **Change it to fit you** | **Fully open** | Community open; Enterprise via Odoo | Through SAP partners | Formulas only |
| **Live stock and accounts** | **Yes** | Yes | Yes | No |
| **Your data, your choice of server** | **Yes** | Yes | Yes | Files on PCs |

HOSTING

# Where ERPNext can run



## Frappe Cloud

Managed hosting by the makers of ERPNext. Backups and updates included. Monthly fee.

**Recommended for most**



## Your cloud server

A server you rent (VPS). Full control; FlowSoft sets it up and looks after it.



## In your office

A server on your premises. Local users work without internet; you maintain the hardware.

BUILT FOR THE REGION

# Arabic, many currencies, many branches

- Arabic and English screens, right-to-left print formats
- Many currencies: EGP, SAR, AED, KWD, USD
- Many companies and branches in one system
- Permissions by role, and a history of every change

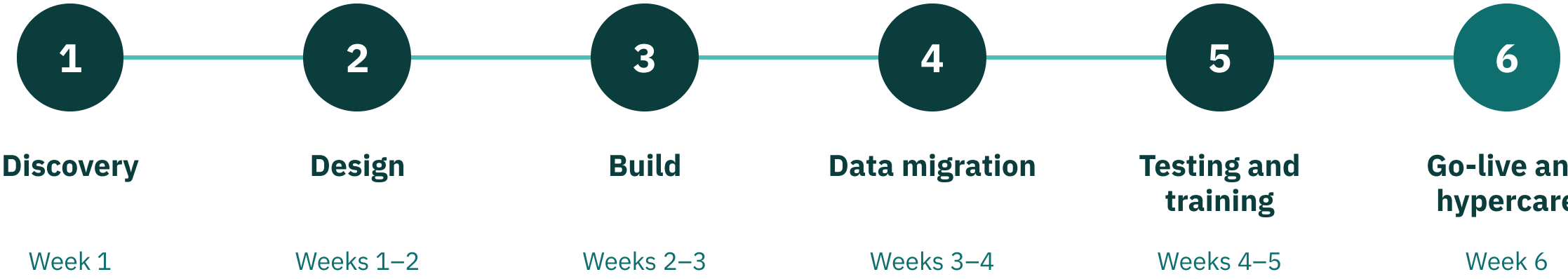
## One system. Every branch.

Cairo, Riyadh and Kuwait City can work in the same system, each in its own currency, with one set of reports for the owner.

GETTING STARTED

# Live in 6–10 weeks with FlowSoft

Fixed scope, fixed price, and training in Arabic for your team.




**After go-live:** 12-month support plans keep ERPNext updated, answer questions and add reports as you grow.

QUESTIONS

# Questions owners ask

### Is open source safe for a business?

Yes. The code is public and widely reviewed, and your system runs on a server you or Frappe Cloud control, with daily backups.

### Who owns my data?

You do. You can export everything at any time, and there is no licence that can be switched off.

### What if we grow?

Add users, branches, warehouses and companies in the same system. ERPNext also runs large companies.

### What if FlowSoft is not available?

Any ERPNext partner or developer can support you, because nothing is locked to us. We document your set-up.

FlowSoft

Connect. Optimize. Grow.

# See ERPNext with your data

Book a free 45-minute ERP demo. We'll show ERPNext on examples from your business and tell you honestly if it fits.

**Saad Elsawy · Managing Director**

Saad.Elsawy@flowsoftme.com · www.flowsoftme.com

Call: EG +20 100 749 5075 · US +1 (307) 424-1213

WhatsApp: EG +20 100 749 5075 · GCC +965 9693 8924

Scan to save my contact