FlowSoft

Connect. Optimize. Grow.

PORTFOLIO · 2026

What we build for traders and distributors

Services, typical projects, deliverables and ways to work with FlowSoft.

FlowSoft · ERPNext implementation, consulting and support · www.flowsoftme.com

SERVICES

Four ways we help



Implementation

ERPNext set up for your company in 4–10 weeks, at a fixed price.



Consulting

Process workshops, fit-gap and a clear plan before anything is built.



Support

12-month plans: questions answered, updates, new reports.



Rescue

Health check and fixes for an ERPNext that isn't working well.

Service catalogue

Service	What you get	Duration
Starter implementation	Selling, buying, stock, accounting; 1 company, 1 warehouse; 5 users trained	**4–6 weeks**
Growth implementation	Starter plus multi-warehouse, POS, price lists, e-invoicing, 5 custom reports	**6–10 weeks**
Rescue / health check	Audit of an existing ERPNext, list of fixes, fixes at a fixed price	**1–3 weeks**
Support Basic / Plus	Up to 5 or 15 hours a month, updates, monthly support report	**12 months**
Subcontracting for partners	Arabic-speaking project manager and functional consultant	**Per project**

TYPICAL PROJECT 1 OF 4

Food distributor moving off Excel

Three branches, one central warehouse, twelve sales reps.

PROFILE

Sector

Food and FMCG distribution

Size

45 staff, 3 branches

Package

Growth

Duration

8 weeks

The challenge

- Stock in Excel never matches the warehouse
- Month-end close takes 5 days
- Sales reps set their own prices

What we set up

- Multi-warehouse stock with batches and expiry dates
- Price lists per customer group
- Sales rep orders and commissions
- Owner's daily dashboard

1 day
target month-end close

Live
stock in every branch

0
manual price changes

TYPICAL PROJECT 2 OF 4

Building-materials trader with showrooms

Two showrooms selling on credit and for cash.

PROFILE

Sector

Building materials

Size

30 staff, 2 showrooms

Package

Growth

Duration

7 weeks

The challenge

- Cash sales and credit sales in different systems
- No control of customer credit limits
- Stock transfers between showrooms on paper

What we set up

- Point of sale in both showrooms
- Customer credit limits and approvals
- Stock transfers with delivery notes
- Receivables report by customer

1
system for cash and credit

Auto
credit-limit checks

Daily
receivables view

TYPICAL PROJECT 3 OF 4

Gulf trading company with e-invoicing

A Riyadh importer with a sister company in Kuwait.

PROFILE

Sector

Import and wholesale

Size

60 staff, 2 companies

Package

Growth

Duration

10 weeks

The challenge

- ZATCA e-invoicing deadline for the Saudi company
- Two companies, two currencies, separate books
- The owner can't see group results

What we set up

- ZATCA e-invoicing through an add-on app
- Two companies in one system (SAR and KWD)
- Inter-company transfers
- Group reports for the owner

Ready
for ZATCA e-invoicing

2
companies, one system

1
set of group reports

TYPICAL PROJECT 4 OF 4

Rescuing an existing ERPNext

A retailer whose previous partner left the project half-finished.

PROFILE

Sector

Retail chain

Size

25 staff, 4 shops

Package

Rescue

Duration

3 weeks

The challenge

- Wrong stock values after a bad data import
- Half-configured accounts and taxes
- Staff went back to Excel

What we set up

- Health check with a written list of issues
- Stock and account corrections
- Refresher training in Arabic
- Handover to a support plan

3 weeks
from audit to fixed

100%
stock reconciled

Back
on ERPNext daily

DELIVERABLES

What every client receives

Signed scope

What's included, dates and price, in writing

Configured system

ERPNext set up for your items and branches

Migrated data

Items, customers and opening balances

Arabic user guides

Step-by-step guides for each role

Training sessions

Hands-on training in Arabic

Go-live checklist

Every step checked before you switch

Owner reports

Dashboards that answer your questions

Support reports

Monthly hours, tickets and advice

REPORTS

Reports owners actually use

Built in ERPNext for each client, from their own data.

- Owner's daily dashboard
- Profit by branch and item
- Stock ageing and slow movers
- Receivables by customer and age
- Sales rep performance
- Reorder list

Sales by branch · example

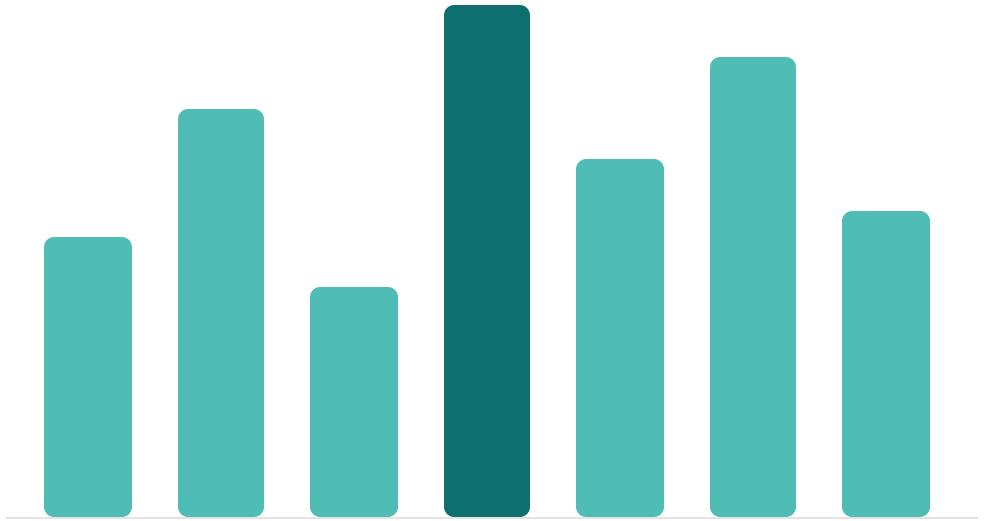


Illustration only

WORKING TOGETHER

Three ways to work with us



Fixed-price project

Starter, Growth or Rescue. Signed scope, fixed price, 50/30/20 payments.



Subcontracting

For ERPNext partners: an Arabic-speaking project manager and functional consultant on your project.



Support plan

Basic or Plus, 12 months. Updates, questions answered, new reports as you grow.

TEAM

Who does the work

SE

Saad Elsawy

Managing Director

Leads every project: scope, plan, quality and the client relationship. Background in IT and project management, with experience in trading and distribution.

Our bench



Senior ERPNext consultant

Reviews every design



Frappe developers

Custom reports, print formats, integrations



Accountant reviewer

Chart of accounts, tax, opening balances



AI-assisted delivery

Faster data migration and documentation

FlowSoft

Connect. Optimize. Grow.

Let's build yours

Book a free 45-minute ERP demo. We'll map your business and tell you which package fits.

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